

# Non-IFRS measures reconciliations and definitions for the year ended December 31, 2021

Aramco uses certain non-IFRS financial measures to make informed decisions about its financial position and operating performance or liquidity. These non-IFRS financial measures have been included below to facilitate a better understanding of Aramco's historical trends of operation and financial position.

Aramco uses non-IFRS financial measures as supplementary information to its IFRS-based operating performance and financial position. The non-IFRS financial measures are not defined by, or presented

in accordance with, IFRS. The non-IFRS financial measures are not measurements of Aramco's operating performance or liquidity under IFRS and should not be used instead of, or considered as alternatives to, any measures of performance or liquidity under IFRS. The non-IFRS financial measures relate to the reporting periods described below are not intended to be predictive of future results. In addition, other companies, including those in Aramco's industry, may calculate similarly titled non-IFRS financial measures differently from Aramco.

Because companies do not necessarily calculate these non-IFRS financial measures in the same manner, Aramco's presentation of such non-IFRS financial measures may not be comparable to other similarly titled non-IFRS financial measures used by other companies.

### Return on average capital employed (ROACE)

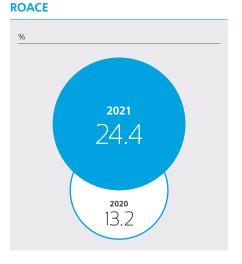
ROACE measures the efficiency of Aramco's utilization of capital. Aramco defines ROACE as net income before finance costs, net of income taxes and zakat, as a percentage of average capital employed, calculated on a 12-month rolling basis. Average capital employed is the average of total borrowings plus total equity at the beginning and end of the applicable period. Aramco utilizes ROACE to evaluate management's performance and demonstrate to its shareholders that capital has been used effectively.

ROACE for the year ended December 31, 2021, was 24.4%, compared to 13.2% in 2020. This increase was primarily attributable to higher earnings, mainly

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reflecting stronger crude oil prices, improved refining and chemicals margins, and the consolidation of SABIC's full-year results. This was partially offset by higher average capital employed during the year, mainly resulting from the acquisition of SABIC in June 2020.

|  | SAR Twelve months ended December 31 |           | USD* Twelve months ended December 31 |         |
|--|-------------------------------------|-----------|--------------------------------------|---------|
|  |                                     |           |                                      |         |
| All amounts in millions unless otherwise stated                | 2021                                | 2020      | 2021                                 | 2020    |
| Net income   | 412,396                             | 183,763   | 109,972                              | 49,003  |
| Finance costs, net of income taxes and zakat                   | 6,029                               | 5,282     | 1,608                                | 1,409   |
| Net income before finance costs, net of income taxes and zakat | 418,425                             | 189,045   | 111,580                              | 50,412  |
| As at period start:  |                                     |           |                                      |         |
| Non-current borrowings   | 436,920                             | 150,690   | 116,512                              | 40,184  |
| Current borrowings   | 99,157                              | 24,895    | 26,442                               | 6,639   |
| Total equity   | 1,101,094                           | 1,046,235 | 293,625                              | 278,996 |
| Capital employed   | 1,637,171                           | 1,221,820 | 436,579                              | 325,819 |
| As at period end:  |                                     |           |                                      |         |
| Non-current borrowings   | 436,371                             | 436,920   | 116,366                              | 116,512 |
| Current borrowings   | 74,550                              | 99,157    | 19,880                               | 26,442  |
| Total equity   | 1,280,668                           | 1,101,094 | 341,512                              | 293,625 |
| Capital employed   | 1,791,589                           | 1,637,171 | 477,758                              | 436,579 |
| Average capital employed                                       | 1,714,380                           | 1,429,496 | 457,169                              | 381,199 |
| ROACE  | 24.4%                               | 13.2%     | 24.4%                                | 13.2%   |



<sup>\*</sup> Supplementary information is converted at a fixed rate of U.S. dollar 1.00 = SAR 3.75 for convenience only.

#### Free cash flow

Aramco uses free cash flow to evaluate its cash available for financing activities, including dividend payments. Aramco defines free cash flow as net cash provided by operating activities less capital expenditures.

Free cash flow in 2021 was SAR 402,956 (\$107,455), compared to SAR 184,267 (\$49,137) in 2020, an increase of SAR 218,689 (\$58,318), or 118.7%. This was largely due to higher operating

All amounts in millions unless

otherwise stated

Net cash provided by

operating activities

Capital expenditures Free cash flow

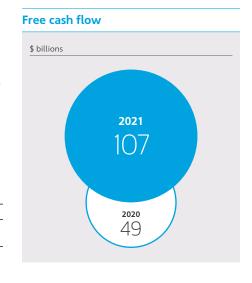
cash flows, mainly driven by stronger crude oil prices and improved refining and chemicals margins. This was partially offset by unfavorable changes in working capital, higher cash paid for the settlement of income, zakat and other taxes, an increase in capital expenditures related to crude oil increments, the dr of

| 267<br>erating       | drilling programs, and the consolidation of SABIC's full-year capital expenditures. |              |                    |  |
|----------------------|---|--------------|--------------------|--|
| S                    | AR  | US           | D*                 |  |
| Year ended           | December 31   | Year ended I | December 31        |  |
| 2021                 | 2020  | 2021         | 2020               |  |
| 522,601<br>(119,645) | 285,297   | 139,360      | 76,079<br>(26,942) |  |

107,455

49,137

Gearing



184,267

(119,645)

402,956

## Gearing

Gearing is a measure of the degree to which Aramco's operations are financed by debt. Aramco defines gearing as the ratio of net debt (total borrowings less cash and cash equivalents) to net debt plus total equity. Management believes that gearing is widely used by analysts and investors in the oil and gas industry to indicate a company's financial health and flexibility.

Aramco's gearing ratio was 14.2% as at December 31, 2021, compared to 23.0% as at December 31, 2020. The decrease in gearing was a result of higher cash and cash equivalents as at December 31, 2021, mainly driven by stronger operating cash flows attributable to higher crude oil prices, improved refining and chemicals margins, the consolidation of SABIC's full-year results and cash proceeds in connection with Aramco's crude oil pipeline transaction.

|   | JAK               |           |  |
|---|-------------------|-----------|--|
|   | As at December 31 |           |  |
| All amounts in millions unless otherwise stated | 2021              | 2020      |  |
| Total borrowings (current                       |                   |           |  |
| and non-current)                                | 510,921           | 536,077   |  |
| Cash and cash equivalents                       | (299,579)         | (207,232) |  |
| Net debt  | 211,342           | 328,845   |  |
| Total equity                                    | 1,280,668         | 1,101,094 |  |
| Total equity and net debt                       | 1,492,010         | 1,429,939 |  |
| Gearing   | 14.2%             | 23.0%     |  |

| USD*              |          |  |  |
|-------------------|----------|--|--|
| As at December 31 |          |  |  |
| <b>2021</b> 2020  |          |  |  |
| 136,246           | 142,954  |  |  |
| (79,888)          | (55,262) |  |  |
| 56,358            | 87,692   |  |  |
| 341,512           | 293,625  |  |  |
| 397,870           | 381,317  |  |  |
| 14.2%             | 23.0%    |  |  |
|                   |          |  |  |



2021

SAR

<sup>\*</sup> Supplementary information is converted at a fixed rate of U.S. dollar 1.00 = SAR 3.75 for convenience only.

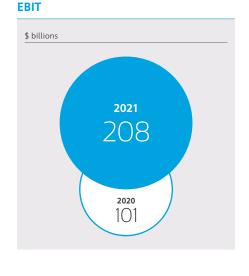
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# Earnings before interest, income taxes and zakat (EBIT)

Aramco defines EBIT as net income plus finance costs and income taxes and zakat, less finance income. Aramco believes EBIT provides useful information regarding its financial performance to analysts and investors.

EBIT for 2021 was SAR 780,174 (\$208,046), compared to SAR 380,217 (\$101,391) in 2020. This increase of SAR 399,957 (\$106,655), or 105.2%, principally reflects the impact of stronger crude oil prices, improved refining and chemicals margins, and the consolidation of SABIC's full-year results.

|  |                        | AR.     | USD* Year ended December 31 |         |
|--|------------------------|---------|-----------------------------|---------|
|  | Year ended December 31 |         |                             |         |
| All amounts in millions unless otherwise stated  | 2021                   | 2020    | 2021                        | 2020    |
| Net income                                       | 412,396                | 183,763 | 109,972                     | 49,003  |
| Finance income                                   | (1,405)                | (2,771) | (375)                       | (739)   |
| Finance costs                                    | 12,058                 | 10,564  | 3,215                       | 2,817   |
| Income taxes and zakat                           | 357,125                | 188,661 | 95,234                      | 50,310  |
| Earnings before interest, income taxes and zakat | 780,174                | 380,217 | 208,046                     | 101,391 |



<sup>\*</sup> Supplementary information is converted at a fixed rate of U.S. dollar 1.00 = SAR 3.75 for convenience only.